

Martindale Member “Cork Club”

Over the last year, I have tried to introduce a variety of wine to Martindale Country Club. We carried over 20 varietals by the glass, had numerous wine tastings and look forward to more events this coming year. Included in the upcoming season, we hope to offer two wine tasting dinners, one “tapas” event, where several chefs prepare a small plate (tapas) which is paired with a special wine and more wine tastings on the deck.

Our newest “invention”, in an attempt to further the value of your Membership is to offer our “Cork Club.” You will be able to purchase most any wine available in Maine or featured at our wine events through us at retail cost (to be paid in advance or billed to your Member account at time of order) and pay a “corkage fee” in the restaurant or on the deck when you want to enjoy that bottle.

DRINK THE WINE YOU WANT WHEN YOU WANT

ENTERTAIN FRIENDS WITH YOUR OWN SPECIALLY ORDERED BOTTLE OF WINE

Why is this of interest ?

- 1) You get to order and have on hand here at Martindale the wine or wines of your choice whenever you choose and not be limited to our wine list. It is against Maine law to bring in your own wine under our license. Wines must be purchased through us and through the appropriate vendor.
- 2) You can entertain your friends knowing that a perfect bottle is awaiting you, because it is your bottle of choice.
- 3) Retail and restaurant pricing for wine bottles are not the same. Most restaurants charge 2.5 times the cost of a bottle in their restaurants. We will charge a cork fee of \$10. The retail cost of the wine + the \$10 “corkage fee” will always be less than what that same bottle would be sold for in the restaurant under the above formula. Sales tax would still be applied.

Look at some examples.

Kindred Cabernet Sauvignon '05 would be purchased for 63.99 per bottle + \$10 Corkage Fee = 73.99. The restaurant selling price for that bottle would be about \$125. SAVE OVER \$50

Simi Chardonnay '08 would be purchased for 15.99 per bottle + \$10 Corkage Fee = 25.99. The restaurant selling price for that bottle would be over \$32. SAVE OVER \$6

Markham Napa Cabernet '06 would be purchased for 27.99 per bottle + \$10 Corkage Fee = 37.99. The restaurant selling price for that bottle would be about \$53. SAVE OVER \$15

There is no minimum amount needed to purchase. All you have to do is place the orders with Mike and come and enjoy your wine throughout the golf season. You can reorder anytime, but you must consume

the wine before the end of the season. Wines are not allowed to leave the premise unopened unfortunately.

If you are a wine lover and want to enjoy what you enjoy, and SAVE, we hope you will take advantage of our newest Member Benefit. We will schedule several wine tasting events early in the season where it will be a great time to taste what you like and place orders. Wine events will be throughout and it is never too late to order.

Hope this program sounds interesting to you.

Thank you

Jim